

Actus Consulting Group, LLC

Salesforce Consulting and
Professional Services



www.actusconsulting.com

About Us

Actus Consulting Group is a registered Salesforce Consulting Partner that provides professional services to clients in the Pacific Northwest.

We specialize in helping organizations reach their full potential by developing enhanced Salesforce solutions that improves your sales, marketing and customer support teams' ability to support new and existing customers.

We work with organizations of all sizes to achieve success on the Salesforce platform – from small businesses to large organizations.

Actus Advantages

- On-Site Training and Salesforce Configuration: We provide guidance before, during and after your Salesforce site launches.
- On-Going Best Practices: Advice on how to get the most out of every Salesforce release, Apps and back-end integrations.
- Actus Consulting Group cover the west coast with clients in Seattle, Portland, Vancouver, Boise, San Francisco, Los Angeles and Spokane.

New Site Implementation



The banner features the Actus logo on the left, which includes a stylized running figure and the text 'Actus Consulting Group, LLC'. To the right of the logo are three bullet points: 'World's #1 CRM Solution', '44% Increase in Sales Productivity', and 'Check out our Quick Start Package'. Further right is the Salesforce logo with the text 'salesforce consulting partner program'. On the far right is a starburst graphic that says '30 days FREE TRIAL'.

- World's #1 CRM Solution
- 44% Increase in Sales Productivity
- Check out our Quick Start Package

salesforce consulting partner program

30 days FREE TRIAL

- Define and Prioritize Organizational Goals, Process Bottlenecks and Internal Communication Strategy
- Define Rollout Plan with Risk Mitigation
- Define Key Performance Indicators (KPI) and Diagram the Workflow Processes
- Configure Standard Objects with Fields
- User Profiles, Sharing & Security Set-up
- Customizing Salesforce1 Mobile
- Application Data Import
- End-user Training

Professional Services

- Database Import/Cleanup
- Web-to-Lead Capture
- Sales Pipeline Management
- Workflows and Alerts
- Business Processes
- CPQ and Products
- Orders and Field Service
- Reports and Dashboards
- Knowledge Base & Customer Support
- GPS Tracking Tools
- Back-end integrations to connect Microsoft, Apple, Google, Amazon, QuickBooks products and more...
- 4,500+ Pre-build Apps
- Ecommerce Solutions
- CTI - Computer Telephone Integration
- Partners, Employees and Customers Communities

Our Certifications

6x SALESFORCE CERTIFIED



Lightning Experience and
Lightning App Certified



Mobility
Experts



CENORIN™

Our Clients



Pacific **Biomarkers**
The Value of Expertise

reSTART



Skin Care for life inside and out®
USA

